

GURU GOBIND SINGH PUBLIC SCHOOL

1. Who is responsible to provide an environment for individual working in the enterprise to accomplish goals effectively?
2. Name the technique of Taylor which suggests that management and workers need to change their outlook and attitude towards each other.
3. Abolition of licensing requirement in most of the industries is associated with which economic reform.
4. A company needs a detailed plan for its new project. 'Construction of a shopping mall'. What type of plan is it?
5. What is span of management?
6. Why selection is considered as a negative process?
7. Identify the element of directing which creates a link between workers and management.
8. Name the difference between actual performance and standard set.
9. Kunal is working as a supervisor in a company. Due to this hard work, he is promoted to the post of production manager. Now, the post of supervisor is vacant and no one can be transferred or promoted to this post. Name the source of recruitment, the company will use to fill up this post. State any two advantages of using this source of recruitment.
10. In spite of best efforts of managers, sometimes planning, fails to achieve desired results due to its limitation. Explain any three limitations of planning.
11. To set up and run a successful business, it is not only essential to lay down the clear cut objectives but it is also necessary to identify the different activities to be performed and develop relationship between the physical and human resources.
 - i. Which function of management is being referred to?
 - ii. Discuss the importance of the function identified in para (i)
12. "Coordination is the essence of management." Comment.
13. "The importance of communication depends on the mental condition of both the parties. State of mind can be a barrier to effective communication". Explain any three such barriers to effective communication.
14. 'Training is beneficial for the organisation as well as for the employees'. Justify this statement.
15. "Uttaranchal Fairdeal Ltd" is famous service providing company. Mr. Rohit is its Managing Director. He continuously motivates his research and development department that new and latest methods of doing work be explored. Provision has also been made to give reward to those employees who will participate in a particular exploration. He also believes that two groups working on managerial and non managerial posts are similar to two wheels of an organisational vehicle. If this vehicle (organisation) is to be driven in a right way then both the wheels should be properly aligned. Mr. Rohit is a successful leader. Among his employees, he has instilled the feeling that no decision will be taken without consulting the subordinates. To excel the other companies in this field, is the main motive of Mr. Rohit. Paying attention to training is the secret of the company.

Identify and quote the lines for principles of scientific management of mentioned in the above paragraph.
16. Explain the impact of Government policy changes on business and industry.
17. What is meant by Capital Budgeting Decision. Explain the factors affecting this decision.
18. The CEO of Z Limited, Mr. Rajesh, after consultations with his department heads, declared the sales target of one million units of the product. The financial department was asked to prepare a detailed plan with expected cash flow to ensure the achievement of the target. The sales and production department were asked to coordinate the development of routine steps to be followed to achieve the given target. The team leaders in the sales team and the supervisors in production team briefed their team members on the manner in which the activities had to be performed to have a good qualitative and quantitative control. Due to the coordinated efforts of all the members, the target was easily achieved by the company.

Quoting lines from the above, explain the various types of plans.
19. The employees of Seema Ltd., a Software Company, have formed a dramatic group for their recreation. Name & explain the type of organisation so formed and state its three features.
20. You are a management expert. 'You have been asked by a business firm to make its managers understand the importance of controlling function of management. How will you explain this to the managers.
21. Explain Maslow's Need Hierarchy Theory of Motivation.

22. Describe the relationship between planning and controlling.
23. Explain in brief the objectives of Financial Management.
24. Aapka Vidyalaya' believes in holistic development of students and encourages team building through a mix of co-curricular and sports activities. On its founders day a stage performance had to be put up. A committee of ten prefects was constituted to plan different aspects to the function. They all decided to use recycled paper for decoration. There was a spirit of unity and harmony and all members supported each other. With mutual trust and belongingness the programme was systematically planned and executed. Kartik, one of the prefects realized that unknowingly the group had applied one of the principles of management while planning and executing the programme. He was so inspired by the success of the function that he asked his father to apply the same principle in his business. His father replied that he was already using this principle.

- (i) Identify the principle of management applied for the success of the programme and explain the same.
- (ii) State any two features of management highlighted in the above para.
- (iii) Identify any two values which Aapka Vidyalaya' communicated to the society.

25. Explain the selection process in detail.

'OR'

What is leadership? Explain various types of leadership.
